## PB 2007 Loan Volumes Current Services Net Commitments by Fiscal Year

(# loans/borrowers - thousands) (\$ volume - millions) (avg loan - actual)

## Ford Direct Loans

| Stafford # Borrowers # Loans \$ Amount Avg. Loan   | 1994  | 1995   | 1996   | 1997   | 1998   | 1999  | 2000   | 2001   | 2002  | 2003  | 2004   | 2005   | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  |
|--|---|--|--|--|--|---|--|--|---|---|--|--|---|---|---|---|---|---|---|
|  | 128   | 692  | 1,232  | 1,358  | 1,383  | 1,319   | 1,300  | 1,240  | 1,293   | 1,314   | 1,330  | 1,302  | 1,339   | 1,381   | 1,425   | 1,471   | 1,517   | 1,565   | 1,615   |
|  | 131   | 775  | 1,556  | 1,725  | 1,736  | 1,618   | 1,588  | 1,504  | 1,571   | 1,604   | 1,623  | 1,588  | 1,634   | 1,685   | 1,739   | 1,794   | 1,851   | 1,909   | 1,970   |
|  | \$536   | \$2,898  | \$5,083  | \$5,669  | \$5,644  | \$5,293   | \$5,460  | \$5,179  | \$5,473   | \$5,682   | \$5,794  | \$5,824  | \$6,069   | \$6,518   | \$6,977   | \$7,235   | \$7,497   | \$7,760   | \$8,039   |
|  | \$4,083   | \$3,739  | \$3,267  | \$3,287  | \$3,251  | \$3,271   | \$3,438  | \$3,444  | \$3,483   | \$3,543   | \$3,569  | \$3,666  | \$3,715   | \$3,869   | \$4,012   | \$4,033   | \$4,050   | \$4,064   | \$4,081   |
| Unsubsidized Stafford # Borrowers # Loans \$ Amount Avg. Loan  | 53  | 327  | 644  | 770  | 819  | 823   | 862  | 855  | 903   | 914   | 929  | 928  | 976   | 1,026   | 1,079   | 1,139   | 1,201   | 1,268   | 1,338   |
|  | 55  | 366  | 804  | 978  | 1,035  | 1,011   | 1,047  | 1,028  | 1,100   | 1,118   | 1,136  | 1,135  | 1,194   | 1,255   | 1,320   | 1,392   | 1,469   | 1,550   | 1,637   |
|  | \$213   | \$1,329  | \$2,559  | \$3,213  | \$3,426  | \$3,497   | \$3,899  | \$3,888  | \$4,269   | \$4,455   | \$4,632  | \$4,842  | \$5,227   | \$5,749   | \$6,214   | \$6,635   | \$7,088   | \$7,576   | \$8,105   |
|  | \$3,873   | \$3,633  | \$3,184  | \$3,285  | \$3,311  | \$3,459   | \$3,725  | \$3,780  | \$3,882   | \$3,985   | \$4,078  | \$4,266  | \$4,380   | \$4,582   | \$4,709   | \$4,765   | \$4,824   | \$4,886   | \$4,953   |
| PLUS<br># Borrowers<br># Loans<br>\$ Amount<br>Avg. Loan   | 12<br>12<br>\$72<br>\$5,837                         | 62<br>68<br>\$393<br>\$5,744                             | 118<br>139<br>\$775<br>\$5,573                       | 130<br>152<br>\$879<br>\$5,772                                       | 145<br>170<br>\$1,021<br>\$6,008                               | 146<br>168<br>\$1,022<br>\$6,096                                      | 163<br>189<br>\$1,226<br>\$6,477                               | 159<br>185<br>\$1,274<br>\$6,896                               | 167<br>194<br>\$1,442<br>\$7,448                      | 190<br>220<br>\$1,714<br>\$7,793                                      | 211<br>245<br>\$2,078<br>\$8,476                               | 213<br>248<br>\$2,264<br>\$9,145                               | 229<br>265<br>\$2,577<br>\$9,713                                      | 244<br>283<br>\$2,891<br>\$10,225                                     | 260<br>302<br>\$3,246<br>\$10,767                     | 277<br>322<br>\$3,644<br>\$11,334                     | 296<br>343<br>\$4,092<br>\$11,932                     | 315<br>366<br>\$4,594<br>\$12,560                                     | 336<br>390<br>\$5,161<br>\$13,222                     |
| Consolidated # Borrowers # Loans \$ Amount Avg. Loan   | 0   | 12   | 81   | 90   | 106  | 406   | 269  | 367  | 363   | 297   | 329  | 643  | 541   | 325   | 272   | 282   | 321   | 340   | 353   |
|  | 0   | 12   | 81   | 90   | 107  | 410   | 271  | 370  | 365   | 298   | 331  | 645  | 543   | 326   | 273   | 283   | 322   | 342   | 354   |
|  | \$0   | \$328  | \$1,037  | \$1,370  | \$2,429  | \$7,974   | \$5,419  | \$7,774  | \$8,910   | \$6,676   | \$7,718  | \$15,685   | \$13,694  | \$7,898   | \$6,546   | \$6,827   | \$8,028   | \$8,621   | \$9,023   |
|  | \$0   | \$27,870   | \$12,881   | \$15,234   | \$22,774   | \$19,447  | \$20,007   | \$21,038   | \$24,385  | \$22,383  | \$23,351   | \$24,303   | \$25,222  | \$24,212  | \$23,955  | \$24,129  | \$24,915  | \$25,242  | \$25,458  |
| Total, not incl. Consolidated # Student Borrowers # Parent Borrowers # Total Unduplicated Borrowers # Loans \$ Amount Avg. Loan  | 142<br>12<br>154<br>199<br>\$821<br>\$4,134<br>3.8% | 778<br>62<br>840<br>1,209<br>\$4,620<br>\$3,820<br>19.8% | 1,401<br>118<br>1,519<br>2,499<br>\$8,417<br>\$3,368 | 1,563<br>130<br>1,693<br>2,855<br>\$9,761<br>\$3,419                 | 1,611<br>145<br>1,756<br>2,941<br>\$10,091<br>\$3,431<br>33.6% | 1,572<br>146<br>1,718<br>2,797<br>\$9,812<br>\$3,508                  | 1,581<br>163<br>1,744<br>2,824<br>\$10,585<br>\$3,748<br>31.8% | 1,528<br>159<br>1,687<br>2,717<br>\$10,341<br>\$3,806<br>29,4% | 1,588<br>167<br>1,756<br>2,865<br>\$11,184<br>\$3,904 | 1,592<br>190<br>1,782<br>2,942<br>\$11,851<br>\$4,029                 | 1,614<br>211<br>1,825<br>3,004<br>\$12,504<br>\$4,162<br>24,1% | 1,593<br>213<br>1,806<br>2,971<br>\$12,930<br>\$4,352<br>23.0% | 1,654<br>229<br>1,882<br>3,092<br>\$13,874<br>\$4,486                 | 1,719<br>244<br>1,963<br>3,222<br>\$15,158<br>\$4,704                 | 1,789<br>260<br>2,049<br>3,360<br>\$16,437<br>\$4,892 | 1,864<br>277<br>2,141<br>3,508<br>\$17,515<br>\$4,992 | 1,942<br>296<br>2,238<br>3,663<br>\$18,677<br>\$5,098 | 2,024<br>315<br>2,339<br>3,826<br>\$19,930<br>\$5,210                 | 2,109<br>336<br>2,446<br>3,997<br>\$21,306<br>\$5,331 |
| DL Volume as a % of Total  Total, incl. Consolidated  # Student Borrowers  # Parent Borrowers  # Consolidated Borrowers  # Total Unduplicated Borrowers  # Loans  \$ Amount  Avg. Loan | 142<br>12<br>0<br>154<br>199<br>\$821<br>\$4,134    | 778<br>62<br>12<br>852<br>1,221<br>\$4,948<br>\$4,052    | 32.1%  1,401 118 81 1,599 2,579 \$9,454 \$3,665      | 33.7%<br>1,563<br>130<br>90<br>1,783<br>2,945<br>\$11,131<br>\$3,779 | 1,611<br>145<br>106<br>1,861<br>3,048<br>\$12,520<br>\$4,108   | 32.3%<br>1,572<br>146<br>406<br>2,125<br>3,207<br>\$17,786<br>\$5,546 | 1,581<br>163<br>269<br>2,012<br>3,095<br>\$16,004<br>\$5,171   | 1,528<br>159<br>367<br>2,054<br>3,087<br>\$18,115<br>\$5,869   | 28.1%  1,588 167 363 2,119 3,230 \$20,094 \$6,221     | 25.9%<br>1,592<br>190<br>297<br>2,078<br>3,240<br>\$18,527<br>\$5,719 | 1,614<br>211<br>329<br>2,154<br>3,335<br>\$20,222<br>\$6,064   | 1,593<br>213<br>643<br>2,449<br>3,617<br>\$28,615<br>\$7,912   | 22.9%<br>1,654<br>229<br>541<br>2,423<br>3,635<br>\$27,568<br>\$7,583 | 22.9%<br>1,719<br>244<br>325<br>2,288<br>3,548<br>\$23,056<br>\$6,498 | 22.8%  1,789 260 272 2,321 3,633 \$22,983 \$6,326     | 22.8%  1,864 277 282 2,423 3,791 \$24,342 \$6,421     | 22.8%  1,942 296 321 2,558 3,986 \$26,705 \$6,700     | 22.8%<br>2,024<br>315<br>340<br>2,679<br>4,167<br>\$28,551<br>\$6,851 | 22.8%  2,109 336 353 2,799 4,351 \$30,329 \$6,970     |